



Digium® Adds New Partnership Level to Award-Winning Authorized Reseller Program

Expanded program gives new partners an entry-level option as they grow their SMB business

Digium®, Inc., the Asterisk® Company, has introduced a new level to its award-winning Authorized Reseller Program. The new Affiliate level provides an entry-level option for resellers who are interested in growing their SMB business with Digium's Unified Communications and IP Telephony solutions, without a required minimum annual revenue commitment. More details can be found at www.digium.com/ucpartner

Affiliate partners will have access to Digium's ongoing partner communications, as well as the partner portal, which includes marketing toolkits, videos and sales and technical training. As partners migrate to the higher levels in the program, Registered and Select, Digium provides greater benefits, including discounts, demo kits, sales and marketing support and enhanced technical and sales training. This tiered approach is designed to help partners grow their businesses with Digium's Switchvox VoIP phone system and Asterisk custom telephony solutions.

Five Facts – Why Digium Is the Smart Choice

1. Everything Channel, Five-Star Partner Program Award
2. CRN Tech Innovators Award Switchvox SMB
3. Unified Communications Excellence Award 2009
4. Best of Show - IT East
5. Gartner Group Magic Quadrant for Corporate Telephony

Digium – the company behind the next innovation in telecom

Founded in 1999, Digium is the creator and primary developer of [Asterisk](#), the industry's first open source telephony platform and industry leader. More than one million customers in 125 countries have deployed Asterisk-based systems. We are committed to ending the days of expensive, proprietary telecom with our award-winning line of Switchvox Unified Communication systems that provide enterprise class features at affordable prices. Switchvox is a great SMB solution to sell today. It's more than an IP PBX system – it's a Unified Communication system that is changing the way small businesses communicate.